

TERMS AND CONDITIONS

MINIMUM TIER GUIDELINES

The minimum tier at which a given company may enter the Chamber is set by employee number and applies to companies with 65 or more employees:

- 65 to 424 employees: Business Builder
- 425 to 924 employees: Chamber Partner
- 925 to 2,084 employees: Community Builder
- 2,085 employees and more: Visionary

MEMBERSHIP BENEFITS

Benefits are non-transferable and assigned to the member only. Benefit prices are based on FY2009 pricing and are subject to change. Discounts apply to the price listed in the benefits description column of the Investment Schedule.

CONDITIONS FOR TIER UPGRADE

During the first six months after which a member has joined or renewed, the member may upgrade the tier for the difference in price between the old and new tier. After 6 months, the member may upgrade the tier by paying the difference between the upgraded tier and the unused portion of the current tier.

MEMBERSHIP ANNIVERSARY DATE

Annual Chamber billing is based on an anniversary date cycle. Once a company joins the Chamber, the company's joined date will become the anniversary date. The company will subsequently be billed each year on that date. If the member upgrades a tier, the date of the upgrade will become the new anniversary date. The Chamber membership is paid upfront and thus is non-refundable and non-transferable.

NON-PROFIT EXCEPTION

Non-profit organizations may access the Entrepreneur tier at a special rate of \$250 instead of \$300 and the Business Builder tier at a special rate of \$510 instead of \$600. Higher tiers are available at the regular rate. The non-profit rate applies to community service organizations and churches defined as 501(c) 3 with proof of non-profit status. Upon joining the Chamber the organization will be requested to prove non-profit status by submitting a copy of the 501 (c) 3 letter or a copy of the 990 IRS form with a completed Chamber Membership Agreement and payment.

NON-BUSINESS INDIVIDUAL MEMBERSHIP

Non-business individual memberships are available for individuals who do not conduct a business activity.

ADDITIONAL BRANCHES

If the company wants to add a branch, the company may upgrade to a higher tier or buy additional branches a la carte. Membership for an additional branch applies only to branches with the same ownership and same business name. The dues for additional branches meeting the above criteria are \$250 instead of \$300 for the Entrepreneur level. Higher levels of membership are available at regular rates.

A LA CARTE MEMBERSHIP & PROGRAMS

Economic Development Council (EDC) memberships are available a la carte to any Chamber member at the Business Builder level or above. Most of the programs and services are also available a la carte.

SPONSORSHIP CREDIT

Starting at the Chamber Partner level – \$1,500 – a portion of the Chamber membership is allocated to sponsorship. The member may designate the sponsorship credit to a specific Chamber sponsorship opportunity meeting the member's marketing and public relations needs. The sponsorship credit applies as follows: Chamber Partner, \$300; Community Builder, \$1,000; Visionary, \$2,000; Benefactor, \$5,000; Trustee \$7,500; Elite: \$10,000. Sponsorship credit is an integral part of the tiered dues, thus is non-refundable, non-transferable and applies only to sponsorship opportunities, with the exception of Leadership St. Johns' tuition. There is no exclusivity on sponsorship. Some sponsorship opportunities are available a la carte regardless of the member's tier level. Sponsorship credit must be allocated within six months from the member's anniversary date. Once this date passes, the sponsorship and programming opportunities may be limited and members will have the same opportunity to sponsor events as the rest of the membership.